THE FIRM

Crafted by innovators. Trusted by enterprise.

Zakkour Technology Group (ZTG) is an enterprise engineering and consulting firm founded in Miami in 2008 and founder-led since. It provides custom software, mobile applications, AI engineering, cybersecurity, blockchain engineering, technology strategy and counsel, staff augmentation and managed services under one contract and one delivery standard. Headquarters are in Miami; the Doha and London offices, opened in 2026, serve the Gulf and Europe. ZTG staffs engineers into enterprises valued in the billions across regulated industries, and has worked with companies from private through publicly traded.

ALIGNMENT

Agnostic by principle.

ZTG resells no products and pushes no platform. The Discovery Plan recommends the best solution available for the client's specific problem, including options ZTG does not sell, and the code and the plan belong to the client, so a recommendation never becomes a dependency. ZTG engineers hold a range of professional certifications, so the firm builds on the stack the client's estate already runs; specifics are provided to procurement on request.

PRACTICES

ENGINEERING	Custom software and enterprise systems · mobile applications (native iOS and Android) · AI engineering: operational AI, agents, automation and governance · blockchain engineering and tokenization
AI, WHERE IT RUNS	Model-agnostic and deployment-agnostic: hosted frontier models under enterprise terms; models in the client's private cloud under the client's keys; open-weight models on-premises; privately trained or fine-tuned models the client owns outright; air-gapped deployments for sovereign or regulated environments. The model is a component; the system is the product
SECURITY	Cybersecurity: secure development lifecycle, security operations, and compliance support for SOC 2, HIPAA and GDPR environments; security engineered into every build from the first design decision
COUNSEL	Technology strategy and advisory for boards, executives and founders; Growth and Intelligence
TEAMS	Staff augmentation and embedded engineers; complete product pods under one lead; platform teams; AI task forces
OPERATIONS	Managed services: 24/7 monitoring under SLAs on AWS, Azure and Google Cloud, with a standing engineering watch after launch

PROGRAMS

Before the build, the whole picture.

Three standing programs for leadership, distinct from project Discovery. Each ends in a document the client keeps, and none obliges the client to build with ZTG afterward.

ZTG COMPASS PROGRAM	A Digital Maturity Assessment of the whole organization through three lenses, engineering, AI and cybersecurity, with focus areas the client chooses (AI readiness, DevOps maturity, security posture, data foundations and others) and one priority workflow tested end to end. Ends in the Compass Report: findings a board can read and action items an engineering team can start on. Scope, and therefore cost, is set with the client
EXECUTIVE & BOARD ADVISORY	A standing technology executive at the client's table at CTO level, digitally and in person: weekly stakeholder meetings with reporting and next-week plans, reserved hours with surge capacity, and counsel to the board on technology, AI and cyber risk. Consulting only; no products resold
TRANSFORMATION PROGRAMS	Digital transformation led from assessment through adoption: digital and data literacy for leadership and staff, AI adoption with governance designed in, and program leadership that keeps the roadmap honest

THE METHOD

A build begins with Discovery.

Discovery is the first engagement of a build and runs through six stations: business alignment, operational mapping, systems audit, market analysis, solution architecture and validation. The client leaves with the Discovery Plan, findings, blueprint, roadmap and recommendations, and keeps it whether or not they build with ZTG. Engagements that follow take one of three shapes: a scoped build against the roadmap, a team in one of six configurations for a period, or managed services on a standing basis. A question about the whole organization starts with a program instead. ZTG does not quote figures before understanding the estate.

TEAM CONFIGURATIONS

EMBEDDED ENGINEERS	One or more ZTG engineers inside the client's own squad, under ZTG's delivery standard
PRODUCT POD	A complete product team, web, mobile, backend and QA, under one lead, from brief to launch
PLATFORM TEAM	A standing team on a shared platform, under one lead
AI TASK FORCE	A senior AI engineer leading AI and ML, automation, backend and security seats, with specialists joining as the work changes
MANAGED OPERATIONS	A team on the standing watch around the systems it keeps
ADVISORY & AI COUNSEL	Technology strategy and counsel across the table from client leadership

SECURITY & DATA

The standing commitments.

CONFIDENTIALITY	ZTG signs the client's NDA, or its own, before Discovery begins
OWNERSHIP	The code, documentation and repositories are the client's, and the engagement agreement says so in writing
ACCESS	Scoped to the work, granted per person, revoked at the end of the engagement or when a seat changes
DATA	Production data stays in the client's environment unless agreed in writing; client data is never used to train models
REGULATED WORK	HIPAA, SOC 2, GDPR and fiduciary obligations shape the architecture and are documented for auditors
INCIDENT RESPONSE	For systems ZTG operates, incidents are contained, the client notified promptly within the terms of the engagement, investigated, and closed with a written post-incident report
ON REQUEST	Vendor security questionnaires, written policies, evidence of controls for a specific engagement, references from regulated clients, the certifications of the engineers proposed, and relevant attestations

LEADERSHIP

HENRY ZAKKOUR	Founder and Director of Engineering, Miami. Founded ZTG in 2008; Brickell Magazine Top 20 Under 40 (2019); on-air technology expert for Univision; former NEAR Protocol Foundation ambassador and development partner
FREDERICK TOYE	Head of the European practice, London. Royal Warrant holder, appointed by HM King Charles III
HIS EXCELLENCY SHEIKH SALMAN BIN FAISAL BIN SALMAN AL THANI	Head of the Gulf presence, Doha

SELECTED ENGAGEMENTS

Alliant Insurance · NEAR Protocol · Sunshine Life & Health · Madrinas Insurance · Centrum Health · EzFill · Teliox · FreshBridge Financial · Portara · Airzon · inBite · Keyride · RollCall · DABO · SmartScope · SparkWorld · VRTKL · Live Exclusively · Amen. Every client relationship is treated as equally important; ZTG does not rank clients. Detailed outcomes are shared under NDA, on request.

INDUSTRIES

Healthcare and med-tech · insurance · finance and fiduciary funds · consumer and retail · mobility · logistics · energy · real estate · government · media · hospitality · Web3. Public case files cover a selection of the record; much of ZTG's enterprise work runs under NDA.

RECOGNITION

Clutch 2025: top Web3, tokenization and smart contract company, Miami · Web3 Awards 2025 · UpCity National Excellence Award and Top Service Provider · GoodFirms top mobile app development listing · Founder named to Brickell Magazine's Top 20 Under 40, 2019.

CONTRACTING & ADMINISTRATION

LEGAL ENTITY	Zakkour Technology Group, LLC, a Florida limited liability company
REGISTERED OFFICE	1221 Brickell Avenue, Suite 900, Miami, FL 33131, United States
REGIONAL DESKS	London: hello@ztglondon.com · Doha: hello@ztgdoha.com (ztgdoha.com) · Miami: hello@ztgmiami.com. Street addresses for the London and Doha offices and regional contracting arrangements are confirmed when an engagement is scoped
INSURANCE	Professional liability (errors and omissions) coverage is maintained and can be increased for specific engagements; certificates of insurance naming the client are issued on request
VENDOR FORMS	W-9, certificates of insurance, vendor registration and supplier questionnaires are provided on request
CONTACT	hello@zakkourtechnologygroup.com · +1 (786) 361-7377 · zakkourtechnologygroup.com

This statement summarizes Zakkour Technology Group's capabilities as of November 2026 for procurement and vendor evaluation. Engagement terms, scope and pricing are set out in a written agreement.